



December 5, 2006

The Honorable J. Dennis Hastert  
Speaker  
US House of Representatives

The Honorable Bill Frist  
Majority Leader  
United States Senate

The Honorable Nancy Pelosi  
Minority Leader  
US House of Representatives

The Honorable Harry Reid  
Minority Leader  
United States Senate

We write to respectfully urge that PNTR for Vietnam be approved before the adjournment of the 109<sup>th</sup> Congress. The members of our coalition, which is made up of more than 150 American companies, farm groups, associations, and public interest organizations, would like to bring to your attention the commercial cost of the U.S. invoking "non-application" status as Vietnam's WTO membership takes effect at the end of this month. We urge you to act promptly on PNTR for Vietnam before our farmers, workers, and companies have to pay the price in terms of contracts, sales and market access. In addition, we urge a fair outcome to any procedures applied to the textile and apparel industry.

As Vietnam's National Assembly ratified its membership on November 28, Vietnam's membership will start taking effect at the end of this year. Without the extension of PNTR status to Vietnam by the United States, Vietnam's full WTO commitments will not be automatically extended to our country. The United States will be handicapped of this critical market of 83 million people while our competitors profit from the new opportunities created by Vietnam's WTO accession and the phenomenal growth of Vietnam's economy.

The United States needs to do very little in return for these concessions. We are only obliged to provide on a permanent basis the same normal trade treatment that we have already granted to Vietnam on an annual basis since 1998. As you know, Vietnam PNTR has broad bi-partisan support in the Senate and the House.

Again, we respectfully urge the Congress to act on Vietnam PNTR in the remaining days of the 109<sup>th</sup> Congress before "non-application" option takes a toll on our ability to compete in the Vietnamese market.

Sincerely,

Abbott Laboratories  
ACE-INA  
AES Transpower Pte. Ltd.  
Alcoa  
Alticor, Inc.  
Altria Group, Inc.  
Anheuser-Busch  
American Chamber of Commerce in Vietnam  
American Chamber of Commerce of the Philippines  
American Chemistry Council  
American Council of Life Insurers  
American Frozen Food Institute  
American Insurance Association  
American International Group  
American Meat Institute  
American Potato Trade Alliance  
American Soybean Association  
American Standard Companies  
APL Limited  
AT&T  
Black & Veatch  
Boeing Corporation  
BP America  
Business Roundtable  
California Chamber of Commerce  
Caravelle Designs, Inc  
Cargill, Incorporated  
Caterpillar  
Catinat  
Chevron  
Citigroup  
Coalition of New England Companies for Trade  
Coalition of Service Industries  
Computing Technology Industry Association  
ConocoPhillips  
Consumers for World Trade  
Deloitte & Touche USA LLP  
Diageo  
Direct Selling Association  
Discovery Communications, Inc.  
Distilled Spirits Council of the United States  
Emergency Committee for American Trade  
Express Delivery & Logistics Association  
FedEx Express  
Financial Services Roundtable  
Food Products Association

Footwear Distributors and Retailers of America  
Ford Motor Company  
Fund for Reconciliation and Development  
General Electric  
Grocery Manufacturers Association  
General Motors Corporation  
Guardian Industries  
Harley-Davidson Motor Co.  
Herbalife International of America, Inc.  
Hewlett-Packard  
Hills & Company  
Hills and Stern, LLP  
Honeywell  
IBM  
International Association of Drilling Contractors  
International Dairy Foods Association  
Johnson & Johnson  
JPMorgan Chase & Co  
Liberty Mutual  
Lockheed Martin  
McDermott International, Inc.  
Merck Sharp & Dohme  
Microsoft  
Motion Picture Association of America  
Motorola  
National Association of Manufacturers  
National Association of Wheat Growers  
National Cattlemen's Beef Association  
National Chicken Council  
National Electrical Manufacturers Association  
National Foreign Trade Council  
National Grain and Feed Association  
National Milk Producers Federation  
National Pork Producers Council  
National Turkey Federation  
Nortel  
North American Equipment Dealers Association  
Northwest Horticultural Council  
New York Life  
News Corporation  
North American Export Grain Association  
Nu Skin Enterprises  
Oracle  
Pacific Coast Council of Customs Brokers and Freight Forwarders  
Parsons Brinckerhoff International  
Proctor & Gamble

QUALCOMM Inc.  
Rockwell Collins  
Samuels International  
Securities Industry and Financial Markets Association  
SSA Marine  
UPS  
The Dow Chemical Company  
The Levy Group, Inc  
Time Warner  
TradeWinds, Inc.  
Underwriters Laboratories  
United Technologies Corporation  
UPS  
U.S. Apple Association  
US-ASEAN Business Council  
US Chamber of Commerce  
US Dairy Export Council  
US Hides, Skins & Leather Association  
US-Vietnam Chamber of Commerce  
US Vietnam Trade Council  
Verizon Communications Inc.  
Vets With A Mission  
Vietnam Enterprise Group  
Vietnam Partners LLC  
Vietnam Resource Group, LLC  
Vietnam Silicon Valley Network  
Vietnam Veterans of America Foundation  
WBC Global